

Accelerate your business Growth with world class Apps

workXmate helps you accelerate growth by providing world class Business Apps to all your employees at an affordable price. Unlike Spreadsheets, workXmate stores data in a central place that can be accessed from any of the Apps.

The Apps will help you make faster decisions by providing you all the information you need on your fingertips. The Apps reduce the effort required by you in doing administrative and repetitive tasks while giving you the freedom to focus on growth. In addition, you get access to management processes and best practices typically followed by industry leaders.

The revolutionary design of the Apps enables them to be easily Configured "without programming". workXmate is deployed on the Cloud – which means they can be accessed from anywhere.

Emerging leaders in diverse industries such as Sales & Service, Services & Consulting & Trading etc. have benefited from adopting workXmate Apps.

Apps

- CRM
- Order Management
- Inventory
- AMC/Warranty Management
- HRMS
- Project Management
- Knowledge Management
- Intranet

Key Benefits

- **Provide every employee the information & processes that they need**
- Fees less than employee's mobile bill
- **80% work can be done from Dashboard itself**
- Centralized data across Apps
- Create & Share Custom Reports
- Manage: Customers, Deliveries, Customer Service, Employees, Compliance...
- Grow: Sales, Customer Satisfaction, Gross Margins, Productivity...

Key Features

- Cloud deployment ideal for companies with multiple offices or distributors
- Collaborate with Facebook like Comments & Sharing
- Roles based access to secure Data, Dashboard, Reports & Analytics
- Available for Smartphones & Tablets
- Pay as you go without long-term contracts
- Option for Tally Integration



Business Apps

CRM

- *Maximize Sales*: Easily identify key Inquiries based upon parameters important to you and plan Activities to close them
- *360° Sales data on fingertips for B2B or B2C businesses*: Track all aspects related to your Customers such as Inquiries, Activities, Quotes, Orders, Invoices & Payments
- *Error free transactions visible to customers*: Single click generation of Quotes & Orders with appropriate approval workflows
- Automatically compute profitability of each Sale
- Capture Inquiries from website and emails directly into database to end the spreadsheet chaos

Order Management

- Increased revenue through margin maximization and faster order fulfilment
- Sales agents can select the right product at the right price, provide accurate order promising with automatic status updates
- *Error free transactions to lower costs*: Automatic generation of Orders, Dispatches & Invoices with appropriate approvals

Inventory Management

- Minimize Business Loss from under/over-stocking by tracking on-hand, remaining & committed quantity for each item
- Manage Multiple-warehouses, stock transfers, refunds and more
- Track Products, Spares, Raw Materials, Consumables etc. across Warehouses

HR Management

- Reduced effort & cost for HR Administration with Employee Data available on fingertips
- Manage Employee Profile, Payroll, Appraisals, Reimbursements, Assets issued to Employees ...
- Employee & Manager Self Service for hassle free administration of Leaves, Attendance, Reimbursements & Performance Appraisals

Project Management

- Customer delight with on-time & on-budget deliveries by Planning, Staffing, Analyzing & Managing all aspects of your Projects
- Workflows for Resource Allocation, Timesheets, Task Assignment, Issue Management & Expense Approval
- *Automate*: Computation of Key Project Health Indicators like Remaining Effort, Schedule & Effort Variance %, Cost Variance %, % Completion etc.
- Project Managers & Team Members get the same view of the Tasks they have to perform

Knowledge Management

- Manage diverse range of Knowledge & Documents such as Sales & Marketing, Project Documents, Finance, Corporate, Knowledge Articles, Software Engineering, HR, Images
- Identify missing Statutory & Compliance Documents

Intranet

- Help Desk to provide manage employee's internal requests for HR, IT, Admin & Finance
- Collaborate with moderated Forums & FAQs

Platform Features

- All Apps have a consistent look & feel to reduce learning time
- Social media like commenting for collaboration
- Receive Notifications on your Smartphone when anyone Comments
- Improved decision making with ready to use Standard Reports
- Hosted on Amazon's Virtual Private Cloud for Highest level of Reliability & Security

Support

workXmate is backed by a dedicated team of engineers, trained in advanced technologies, proactively servicing you online, on phone & onsite.

About workXmate Technologies

workXmate believes that businesses could accelerate growth if they could affordably provide world-class Business Apps to all their employees.

To Schedule Demo
&
Accelerate Growth



+91 8826067878



info@workxmate.com